

SOCIAL MEDIA MARKETING







SOCIAL MEDIA MARKETING



Curriculum Index

- Introduction
- Social media marketing
- The most important social media website
- Blogging
- · Social media engagement
- Sharing content on social media
- Social Bookmarking websites
- Do's and dont's of social media
- Social Media Strategy
- Tips on using social media in Marketing
- Using social media for promotion
- How to promote using social media
- Social Media ROI
- Using social media for Branding
- Using social media for establishing relationship
- Social media SEO
- Tools for marketing social media
- Social analytics
- · Automation and social media
- Social media and other types of marketing
- Social Media marketing glossing
- Conclusion: The importance of Social Media in marketing

Introduction and Social Marketing Basics

- · About Social Media
- Steps to Getting Started
- What is Social Media Marketing

Social Media Strategy and Engagement

- Goals
- Planning
- Strategies
- Monitoring
- Analysis
- Avoiding Mistakes
- · What is social media engagement?
- How to increase social media engagement?

Social Media Promotion, Advertising and Targeting audience

- What you Promote
- · How you Promote
- Paid Advertising
- Other methods for Social Media Promotion

Social Media websites overview and Dos and Don'ts

- The Most Important Social Media Websites Explained
- · Social Media Dos and Don'ts

Social Analytics and Conclusions

- · Social Media Insights
- · Other ways to track insights
- · Metrics for Social Media Marketing
- · Tools for monitoring
- The importance of Social Media in Marketing

SOCIAL MEDIA AND SEO, MANAGING SOCIAL MEDIA

- About SEO
- Tools for managing and planning
- Increase Ranking in the search results
- Increase traffic
- Social Media and SEO
- Analyze the performance

SOCIAL MEDIA BRANDING, ROI AND RELATIONSHIPS

- About Branding
- · Personal Branding
- · Qualitative Goals for Branding
- Define Metrics
- · Set up Goals
- · Quantitative Goals
- · Qualitative Goals for ROI
- Relationship with customers (B2C)
- Relationship with other businesses (B2B)





Social media marketing is a form of digital marketing that leverages the power of popular social media networks to achieve your marketing and branding goals. But it's not just about creating business accounts and posting when you feel like it. Social media marketing requires an evolving strategy with measurable goals and includes:

Maintaining and optimizing your profiles.

- Posting pictures, videos, stories, and live videos that represent your brand and attract a relevant audience.
- Responding to comments, shares, and likes and monitoring your reputation.
- Following and engaging with followers, customers, and influencers to build a community around your brand.

Key Points

- Social media has become a key channel for organizations to connect with people and for companies to market and capitalize on their audience.
- The main points for propelling market expansion are rising demand for social media advertising services and

high demand services advertising firms.

Why Social media marketing

- Social media has becon
- Social media is Fairly ne
- You have the creative co
- Social media ho opportunities.

JOB OPPORTUN

- * Social media Manag
- * Content Strategist
- ***** Content Producer
- * Digital Marketing Sp
- * Data Analyst
- * Social media Analys
- * Brand Manager



Learn in-demand Tech Skills to ace your career

Ed-Tech



3914472 3914472

in ED Tech Africa in Ed-Tech Africa

+267 75 546 649

www.ed-techafrica.com

